

Message Text

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PAGE 01 TAIPEI 05867 311019Z
ACTION EB-08

INFO OCT-01 EA-10 ISO-00 STR-07 CAB-02 CIAE-00 COME-00
DODE-00 DOTE-00 INR-10 NSAE-00 FAA-00 L-03 ICAE-00
AID-05 FRB-03 TRSE-00 XMB-02 OPIC-03 SP-02 LAB-04
SIL-01 OMB-01 SSO-00 INRE-00 /062 W
-----041476 311025Z /15

O 311012Z AUG 78
FM AMEMBASSY TAIPEI
TO SECSTATE WASHDC IMMEDIATE 8800

C O N F I D E N T I A L TAIPEI 05867

E.O. 11652: GDS
TAGS: EAIR, ETRD, TW
SUBJECT: MCDONNELL-DOUGLAS/AIRBUS INDUSTRIE COMPETITION
FOR SALES IN TAIWAN

REF: TAIPEI 5866

1. MCDONNELL-DOUGLAS (MDC) REPRESENTATIVE INFORMED
EMBASSY AUGUST 31 OF RECEIPT OF TELEX FROM WASHINGTON
OFFICE REPORTING THAT EXPORT-IMPORT BANK HAS APPROVED
PRELIMINARY COMMITMENT ON SALE OF DC-10'S TO CHINA AIR
LINES. ACCORDING TO MDC, BANK IS WILLING TO FINANCE
90 OF SALE, FOR 10 YEARS, WITH INTEREST RATE OF 8-1/4
PLUS 1/2 OF 1 COMMITMENT FEE. BANK ALSO SEPARATELY
HAS TOLD MDC THAT IT MIGHT BE WILLING TO OFFER EVEN
MORE ATTRACTIVE TERMS IF IT HAS HARD EVIDENCE THAT
AIRBUS INDUSTRIE TERMS ARE BETTER THAN TERMS IN
PRELIMINARY COMMITMENT.

2. MDC HAS ALREADY NOTIFIED CHINA AIR LINES OF BANK'S
POSITION AND IT WISHES EMBASSY TO DO LIKEWISE WITH GROC.
IN THIS CONNECTION EMBASSY WOULD APPRECIATE CONFIRMATION
SOONEST OF INFORMATION CONTAINED TELEX. UNGER

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Message Attributes

Automatic Decaptioning: X
Capture Date: 01 jan 1994
Channel Indicators: n/a
Current Classification: UNCLASSIFIED
Concepts: SALES, COMMERCIAL AIRCRAFT
Control Number: n/a
Copy: SINGLE
Draft Date: 31 aug 1978
Decaption Date: 01 jan 1960
Decaption Note:
Disposition Action: RELEASED
Disposition Approved on Date:
Disposition Case Number: n/a
Disposition Comment: 25 YEAR REVIEW
Disposition Date: 20 Mar 2014
Disposition Event:
Disposition History: n/a
Disposition Reason:
Disposition Remarks:
Document Number: 1978TAIPEI05867
Document Source: CORE
Document Unique ID: 00
Drafter: n/a
Enclosure: n/a
Executive Order: GS
Errors: N/A
Expiration:
Film Number: D780355-1143
Format: TEL
From: TAIPEI
Handling Restrictions: n/a
Image Path:
ISecure: 1
Legacy Key: link1978/newtext/t1978082/aaaaabgv.tel
Line Count: 47
Litigation Code IDs:
Litigation Codes:
Litigation History:
Locator: TEXT ON-LINE, ON MICROFILM
Message ID: 212ef25a-c288-dd11-92da-001cc4696bcc
Office: ACTION EB
Original Classification: CONFIDENTIAL
Original Handling Restrictions: n/a
Original Previous Classification: n/a
Original Previous Handling Restrictions: n/a
Page Count: 1
Previous Channel Indicators: n/a
Previous Classification: CONFIDENTIAL
Previous Handling Restrictions: n/a
Reference: 78 TAIPEI 5866
Retention: 0
Review Action: RELEASED, APPROVED
Review Content Flags:
Review Date: 29 jul 2005
Review Event:
Review Exemptions: n/a
Review Media Identifier:
Review Release Date: n/a
Review Release Event: n/a
Review Transfer Date:
Review Withdrawn Fields: n/a
SAS ID: 1608887
Secure: OPEN
Status: NATIVE
Subject: MCDONNELL-DOUGLAS/AIRBUS INDUSTRIE COMPETITION FOR SALES IN TAIWAN
TAGS: EAIR, ETRD, TW, US, MCDONNELL DOUGLAS, AIRBUS INDUSTRIE
To: STATE
Type: TE
vdkgvkey: odb://SAS/SAS.dbo.SAS_Docs/212ef25a-c288-dd11-92da-001cc4696bcc
Review Markings:
Sheryl P. Walter
Declassified/Released
US Department of State
EO Systematic Review
20 Mar 2014
Markings: Sheryl P. Walter Declassified/Released US Department of State EO Systematic Review 20 Mar 2014